



Grahame Robb

EXPERIENCED COACH

Why work with me?

I'm very open and able to relate my own wealth of experience, both as a business leader and executive coach, to the challenges, targets, opportunities and frustrations the coachee is experiencing. I encourage people to open up about what is holding them back now and help them to build a personal action plan to get the results they deserve.

3 things you should know:

- I have an open and approachable style that encourages people to feel at ease
- I'm totally committed to helping individuals realise and release their full potential.
- I have helped individuals to achieve positive and sustainable life changing results

About me

I have over 35 years of experience in leadership, team and organisational development, as well as strategic consulting and worked in HR for many years before moving on to set up Grahame Robb Associates (GRA) in 1989.

I specialise in developing learning experiences that challenge individuals and teams to improve relationships, enhance performance, and deliver results. I build strong and lasting relationships that have resulted in repeat business over many years.

My experience

I have worked in over 20 countries worldwide, in both private and public organisations. I've coached Directors and Senior Leaders on building a vision for their business or function, helped individuals to enhance their performance, addressed key business issues, engaged employees and identified personal development needs to enhance business results.

Testimonials

"Grahame opened a safe space for team development and gave me the final courage to start difficult, but very important conversations."

My approach

My coaching style is aimed at inspiring the coachee to be the best they can be. I aim to build rapport and trust by helping individuals to identify the results they want, agree the limitations that are holding them back and then focus on helping the person to develop a meaningful plan that will develop the motivation and ability to deliver their desired results. I am an enthusiast who is totally committed to helping others realise and release their true potential!

Qualifications & accreditations

- Fellow of the Chartered Institute of Personnel and Development
- Level 1 & 2 Psychological Testing, SHL, Myers Briggs Type Indicator® (MBTI®), Belbin® Team Roles
- Accredited Ken Blanchard Situational Leadership® (SLII®), SLX and Self Leadership Trainer
- Advanced Management Development Adviser
- Certified Trainer for Crucial Conversations™ and Crucial Accountability®
- Master Trainer for Influencer™
- Action Centred Leadership™ (ACL™) Certified Trainer

"The process and dialogue during our coaching sessions was amazing from start to finish, helping us achieve our ambitions for a challenging project."